

Following is a list of best selling management books. If you have read an interesting book recently, please let us know and share the book with your fellow members.

“The 8th Habit: From Effectiveness to Greatness” by Dr. Stephen R. Covey

Dr. Stephen R. Covey is the author of best seller “The 7 Habits of Highly Effective People” which was published some years ago. As a sequel to this book he has authored his new book “The 8th Habit: From Effectiveness to Greatness”. The new book addresses the challenges and complexity we face in our personal lives and relationships, in our families, in our professional lives, and in our organizations, all of a different order and magnitude. The 8th Habit: From Effectiveness to Greatness is an additional dimension to the 7 Habits that takes us beyond effectiveness and puts us onto the pathway leading to greatness.

“Execution: The Discipline of Getting Things Done” by Larry Bossidy and Ram Charan

This book shows how to get the job done and deliver results whether you are running an entire company or in your first management job. The book is authored by Larry Bossidy and Ram Charan. Larry Bossidy is one of the world’s most acclaimed CEO’s. After a long career with General Electric, he transformed Allied Signal into one of the most admired companies and was named CEO of the year in 1998 by the Chief Executive Magazine. All this happened by consistent practice of the discipline of execution: understanding how to link together people, strategy and operations, the three core processes of every business. Ram Charan is a highly sought Advisor to senior executives and boards of directors, a man with great insight into why some companies are successful and others are not. Together they have pooled their knowledge and experience into one book on how to close the gap between results promised and results delivered that people in business need today.

“The 360 Degree Leader” by John Maxwell

In this book, John Maxwell has encountered his question again and again: *How do I apply leadership principles if I'm not the boss?* It's a valid question that Maxwell answers in *The 360 Degree Leader*. You don't have to be the *main* leader to make significant impact in your organization. Good leaders are not only capable of leading their followers but are also adept at leading their superiors and their peers. 360-Degree Leaders can lead effectively, regardless of their position in an organization. In this book the writer offers specific principles for Leading Down, Leading Up, and Leading Across.

“Crucial Confrontations” by Kerry Patterson

In this book the author has imaginatively applied psychological and sociological research conducted during the last half century to this very particular and precisely defined topic “Crucial Confrontations”. The book mainly focuses on subjects like performance and trust – that promote or destroy relational and organizational effectiveness. The author has made great efforts in translating research and stories into practical ideas and sound advice to the readers.

“Good to Great” by Jim Collins

In this book the author explores what goes into a company’s transformation from mediocre to excellent. Based on empirical evidence and volumes of data, the author uncovers timeless principles on how the good to great companies produced sustained great results and achieved enduring greatness evolving into companies that were indeed ‘Built to last’.

“Small Giants” by Bo Burlingham

How maverick companies have passed up the growth treadmill and focused on greatness instead. It’s a widely accepted saying in business that great companies grow their revenues and profits year after year. Yet quietly, under the radar, some entrepreneurs have rejected the pressure of endless growth to focus on more satisfying business goals. Goals like being great at what they do, creating a great place to work, providing great customer service, making great contributions to their communities and finding great ways to lead their lives. In this book, the author takes us deep inside fourteen remarkable privately held companies, in widely varying industries that have chosen their own course of action.

“Break from the Pack” by Oren Harari

Managers today find themselves in the grip of a Copycat Economy. Competitors worldwide quickly imitate each other, and their products, services, and technologies become undifferentiated lower-margin "commodities."

To customers and investors, organizations often become part of an indistinguishable "pack." To fight commoditization and imitation in our global economy, companies must break from the pack with compelling, unconventional innovations in strategic directions, products, customer care, cost efficiencies, business models and leadership.

Breaking from the pack is the most important strategic priority facing business leaders today. But, in a world market where products and services in every industry are becoming "me-too" commodities, what can leaders do to help their organizations grow and prosper in a healthy, sustained way? The writer addresses these issues in this book.

“A Leader’s Legacy” by Jim Kouzes and Barry Posner

In this provocative book, leadership experts and authors of the best-selling *The Leadership Challenge*, take on a unique challenge and explore the question of leadership and legacy. Kouzes and Posner examine in twenty-two chapters the critical questions all leaders must ask themselves in order to leave a lasting impact. These powerful essays are grouped into four categories: Significance, Relationships, Aspirations, and Courage. In each essay the authors consider a thorny and often ambiguous issue with which today’s leaders must grapple, issues—such as how leaders serve and sacrifice, why leaders need loving critics, why leaders *should* want to be liked, why leaders can’t take trust for granted, why it’s not just the leader’s vision, why failure is always an option, why it takes courage to “make a life,” how to liberate the leader in everyone, and ultimately, how the legacy you leave is the life you lead.